

AUGUST 29, 2023

# PLUGGING INTO THE MIDWEST MANUFACTURING POWERHOUSE

## BRIDGING THE GAP BETWEEN INVESTOR AND OWNER

Impact Field | Rivers Stadium Club

9800 Balmoral Ave | Rosemont, IL 60018

Garage parking deck is adjacent to Impact Field and included in registration for those arriving by 5 pm.

Early Bird Four Pack - \$525

*MBBI, VIA or TMA Member*

Early Bird - \$149

*MBBI, VIA or TMA Member*

Early Bird Non Member- \$169

AFTER JULY 14:

Four Pack - \$640

Member - \$175

*MBBI, VIA or TMA Member*

Non-Member - \$199

2:00 Registration, networking

2:25 Introduction by MBBI President Tom Meyer

2:30 Panel: **Leveraging Available Resources through Manufacturing Associations**

3:30 15-minute intermission

3:45 Panel: **Trends and Investment in Manufacturing**

5:15 Raffle Prizes, Networking, Buffet Dinner, Open Bar

6:45 First Pitch Winners on the Field

7:00 Chicago Dogs v. Gary SouthShore RailCats - Indoor and Outdoor Reserved Seating

## SPONSORSHIPS

First Pitch - \$1,000

Buffet - \$750

Registration - \$500

Parking - \$300

Raffle Prizes - \$250

*2 Available*

Program Ad - \$100

Raffle Sponsor



Bar Sponsor

CENTRUST BANK



# PANELISTS

## PANEL 1 LEVERAGING AVAILABLE RESOURCES THROUGH MANUFACTURING ASSOCIATIONS



KATHY  
GILMORE

In her seventh year as President of the Valley Industrial Association, Kathy expands on her previous role as a Membership Manager to work for the brightest future of the organization. As President, she continues to cultivate the VIA's role as a pivotal part of our community. Equipped with an MBA and 20 years' experience as an Independent Sales Representative while running her own business, Kathy promotes continuous growth within the regional manufacturing community.



CHRISTA  
MADISON

Christa Madison is the Managing Director of Financial Planning and Business Development at Sebold Capital Wealth Management in Lisle. Christa was recently named one of the Top 20 Influential Women in Business by the Daily Herald. Christa has 17 years of experience in wealth management and financial planning in every discipline of the industry. She is a Certified Financial Planner and a Chartered Retirement Planning Counselor. She is a member of the DuPage County Estate Planning Council and sits on the board of the Midwest Business Brokers and Intermediaries Association.



PATRICK  
OSBORNE

For nine years, Patrick Osborne directed the Technology and Manufacturing Association's (TMA) Education Department. During that time, the program experienced unprecedented growth, increasing both student enrollment and course offerings. In July 2021 Patrick stepped into a new role as the association's President. Most notably, Patrick resurrected TMA's storied apprentice training program, which had all but ended about ten years ago. The program now has over 160 apprentices enrolled from 80 companies. He also helped to develop TMA's Hands-On CNC Training program. This program is an accredited training program by the National Institute for Metalworking Skills (NIMS) as August 2013 and Illinois High Board of Education (IHBE) as of April 2018. Patrick is also on the NIMS Board of Directors.

## PANEL 2 TRENDS AND INVESTMENT IN MANUFACTURING



BRENDA  
BAIRD

CEO, Truly Engaging



SCOTT  
GILBERTSON

As a member of the Pflingsten Partner's corporate finance team, Scott is involved in business development, origination and transaction execution activities, including overseeing the firm's direct sourcing initiatives with entrepreneurs and industry executives. Prior to joining Pflingsten, Scott spent twelve years as a Principal at The Riverside Company, a private equity investment firm. Before that he was a Vice President at Cook Associates, a buy-side M&A advisory firm based in Chicago, Illinois.



DEREK  
GOLLNITZ

Derek Gollnitz, Vice President, High Street Capital is a Chartered Financial Analyst (CFA) charterholder with over ten years of experience in corporate finance, investment management and advisory experience, including mergers and acquisitions, leveraged buyouts, growth equity, recapitalizations, and portfolio company management. He has deep experience in the industrials, consumer products and technology sectors.



THOMAS P. NYE

Thomas P. Nye is a Director of the General Partner and Generation Growth Capital and is a member of the investment committee. Mr. Nye is responsible for sourcing, evaluating and executing new investment opportunities and providing support in the ongoing portfolio management process. Prior to joining GGC, Mr. Nye was an associate with Robert W. Baird & Co., a leading middle-market investment bank, headquartered in Milwaukee, Wisconsin, where he focused on M&A and equity offerings in Baird's Industrial Group. Prior to joining Baird, Mr. Nye was an associate at Emory & Co., a boutique investment banking firm, where he focused on M&A and business valuations. Mr. Nye began his career with Consumers Energy and, more recently worked at The Boeing Company, where he designed and integrated electrical systems.



MICHAEL  
VACCARELLA

Michael Vaccarella, CPA, CGMA, CM&AA leads Wipfli's Private Equity and Transaction Advisory Services team. He provides client relationship support and buy-side and sell-side transaction diligence and consulting for, private equity funds, portfolio holdings in addition to family offices and corporations. Michael specializes in manufacturing, retail, distribution, healthcare, professional services, and technology.